



*For people with intellectual
and developmental disabilities*

2022

ANNUAL REPORT



Dear Friends,

People with intellectual and developmental disabilities (IDD) and their families are the heart and soul of everything The Arc does. We unify their power. We amplify their voices. We support them to achieve their dreams.

It is only because of your generosity and commitment that The Arc was able to make great strides in 2022 for and with people with IDD, their families, and supporters.

In this annual report, you will learn about how your support impacted the lives of Vincent, India, and Christian. You will get to know leaders like Aryana and Hannah. You will experience the power you have in our growing movement. In 2021, we embarked on a new [Strategic Framework](#) to guide the pursuit of our vision for people with IDD to be valued members of their communities, with the opportunity to realize their full potential and a future that is secure. We are more impassioned and equipped than ever to build our movement, speak truth, advocate, extend our reach, and innovate.

This momentum requires significant resources. We are thrilled to share that, in 2022, we relaunched The Arc of the United States Foundation. This effort aims to dramatically expand the base of financial support needed by The Arc to strengthen the future of disability rights.

We also recommitted ourselves to a bolder and more urgent focus on access, equity, and inclusion. Throughout the year, we amplified and welcomed diverse perspectives in our online and in-person events, hiring priorities, communications, and community and partner outreach.

While we know you can't be in the trenches every day, your support allows us to fight on your behalf to protect and promote the human and civil rights of people with IDD. From the bottom of our hearts, thank you. We look forward to working with you to make greater change in the year ahead.



Ruben Rodriguez
COO and Acting CEO, The Arc



Laura Kennedy
Board President, The Arc



The Arc's **Story**





Evelyn and Bruce

For nearly 75 years, The Arc has been at the forefront of progress for people with disabilities and their families. Across our history, we have been instrumental in the establishment of laws protecting civil rights, community-based programs, vital supports for people with IDD and their families, and in shifting public attitudes on what is possible for a person with a disability.

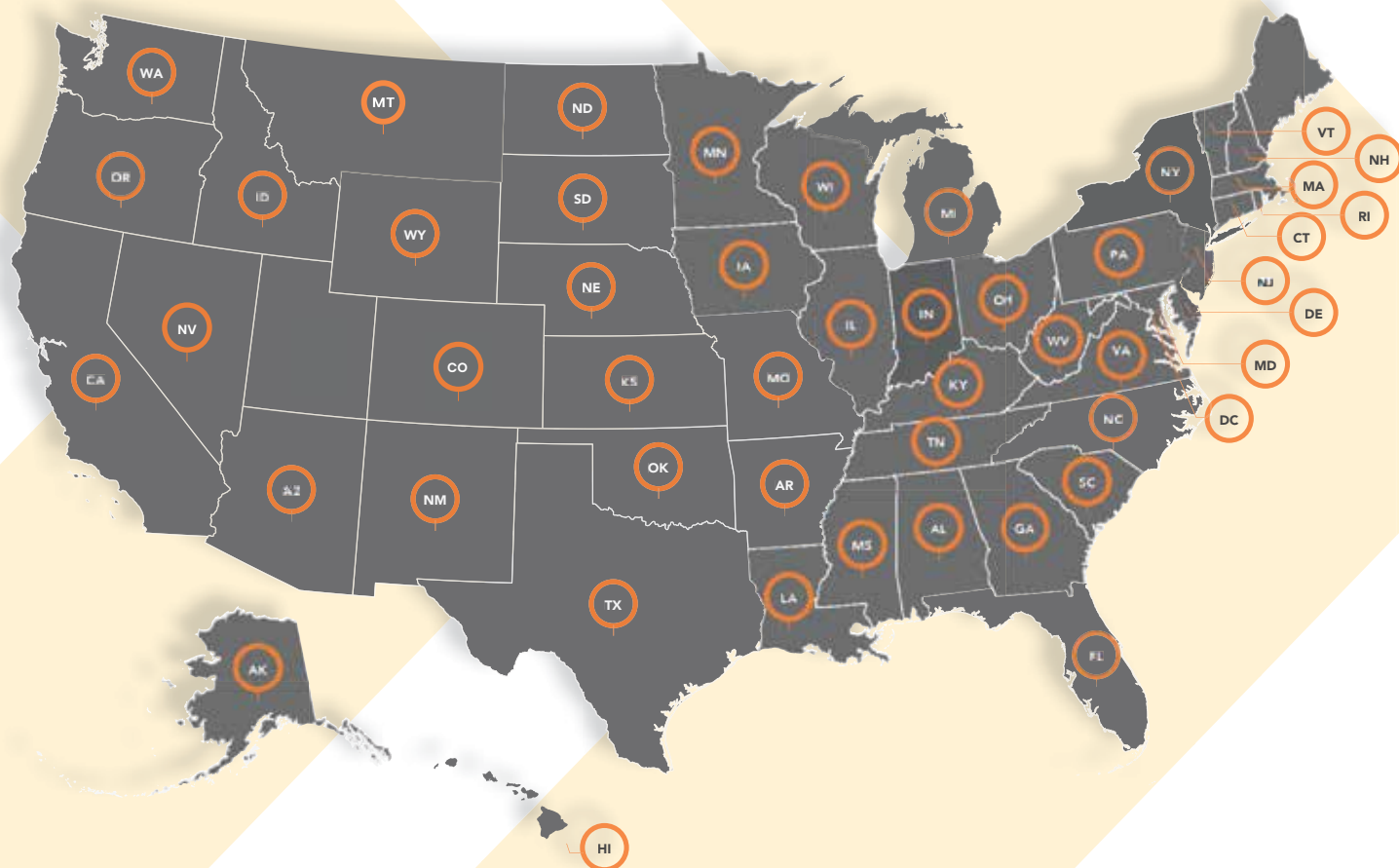
“*The doctor told us Bruce had Down syndrome. He then described that Bruce would be like a puppy dog we would pet. I was in total shock and don't remember how I drove home. His words rang over and over in my head. My beautiful baby, how could he be likened to an animal? When Bruce was diagnosed, we received the news as a tragedy—but over Bruce's life, we realized the real tragedy was the limitations people placed on him.*

— Evelyn Baron, first Executive Director of The Arc in Enfield Connecticut, on her son's diagnosis in 1966

From volunteers and families organizing in local communities demanding better for their loved ones to the powerful force that our national, state, and local chapters are today—we continue to fight for everyone's right to be included in their classrooms, communities, and workplaces.

NEARLY
75 YEARS

A Far-Reaching Federation



Our chapter network advocates for and with people with IDD and provides supports and services to help them enjoy full lives in their communities.

More than
131,000 staff

Working at **578**
chapters

In 48 states and
the District of
Columbia

Where **People** Have **Power**





It is because of the generosity of staunch supporters like you that we are a force to be reckoned with—in the halls of Congress, courtrooms, and statehouses across the country.

Our power stems from everyone in our movement who demands equality for people with disabilities. At key moments when it mattered most, you responded over and over again.

In 2022, your generous donations gave us the resources to educate, coordinate, and activate a growing force of supporters.

We generated more than 273,000 emails, phone calls, tweets, and stories to Congress—our highest number of advocacy actions ever.

We amplify the people impacted by policy

Disability rights advocates rallied in front of the U.S. Capitol to send an important message: disability rights are human rights.

We called on Congress to invest now in home and community-based services so that people with IDD can live at home, in their own communities, just like everyone else. The system desperately needs resources to better support people with IDD and the workforce that does this critical care work day in and day out.

“

I got into caregiving because I've always loved people. I have respect for people and all they've been through in life. We need to invest more in this profession. I have two jobs, working six to seven days a week to make ends meet. And I have to do that to live comfortably and pay my rent. Caregiving needs to be valued in our society in a way that it is not now.

— Aryana, a direct support professional in Washington, DC and Maryland



Aryana and William



We celebrate our legislative victories

In 2022, our advocacy led to Congress passing several laws that improve and support programs critical to people with disabilities, including:

- **Extending the Money Follows the Person (MFP) program for three years.** MFP helps states expand home and community-based services. Since its creation, this program has helped over 100,000 people transition from nursing homes and institutions to community living.
- **Expanding eligibility for Achieving a Better Life Experience (ABLE) accounts to more people with disabilities.** ABLE accounts help individuals save for disability-related expenses without the risk of losing certain federal benefits, like Supplemental Security Income (SSI). This expansion will help ensure the financial viability of the program in the future.
- **Increasing funding for the Social Security Administration by \$90 million** to help improve services for people who rely on these critical benefits.

We relentlessly advocate

Since 1989, people who receive SSI have not been allowed to have more than \$2,000 in assets. That often means they can't build careers or save for emergencies. The Arc's advocates have been relentlessly pushing for an increase. Last year, we delivered to Congress hundreds of messages from across the country that demand action.

Meet Bin and Vincent

Bin's son, Vincent, is 22 and has autism and ADHD.

He receives SSI to help with basic needs. Vincent wants to be independent and has been working part-time for five years. He must constantly balance how much he can work and earn to stay within the \$2,000 SSI asset limit or he risks losing critical benefits.

“

It's frustrating that these policies don't encourage people to work...to become economically independent and build their confidence.

– Bin





Hannah and her brother

We hold candidates accountable

Totaling one billion globally, people with disabilities are the largest minority group, yet they are often ignored and left behind. That's why candidates for elected office need to hear about their direct experiences and struggles. With your support, The Arc helps people with disabilities get to town halls and provides resources on our top issues so they can ask the questions that matter most.

Hannah from Texas stood up for herself, her brother, and all Texans seeking support for ending the waiting list for disability services.

“ *I'm here to advocate for my brother. Individuals with IDD are often forgotten in Texas. Currently, our wait lists for services are 15 to 20 years long.*

The only reason my brother has services is my dad died and I've dedicated my career to understanding services so I can advocate for him.

Please don't forget about us. Medicaid expansion really does matter. There are so many of us here in rural Texas that really, really need services.

INDIVIDUALS WITH IDD ARE OFTEN **FORGOTTEN**

We litigate to protect our rights

Since 1950, The Arc has played a key role in establishing and enforcing federal disability rights. Your support continues that legacy.

Through litigation, The Arc fights for robust enforcement of disability and civil rights laws at all levels of state and federal courts so people with disabilities can live, work, and learn in the communities of their choice, free from discrimination.

Throughout 2022, we built on our work in major cases related to voting rights and special education.

In Texas and Georgia, on behalf of our chapters, we are **challenging sweeping voter suppression laws** that disenfranchise voters with disabilities and voters of color. We survived both states' attempts to dismiss our lawsuits and are proceeding to trial.

In West Virginia, we are representing our chapter and families of students with disabilities in **challenging a school district's failure to educate and provide behavioral supports** to students with disabilities, resulting in unjustified discipline. We responded to the school district's appeal before the Fourth Circuit. Other disability and civil rights groups jumped on board, along with education professionals and civil law professors who all filed amicus briefs.

We also filed a number of amicus briefs in courts around the country to protect the rights of people with IDD in schools, where they choose to live, how they access government benefit programs, and more.

At the U.S. Supreme Court, we filed an [amicus brief](#) in *Health and Hospital Corporation of Marion County, Indiana v. Talevski*. **We're fighting to protect an individual's ability to sue state and local governments** when their civil rights are violated under Medicaid and other public programs. An unfavorable ruling could leave people with disabilities and other beneficiaries of public programs without any legal recourse if they face mistreatment or abuse or if their benefits are taken away or denied. The stakes are high, and The Arc is using every tool possible to fight in this case, both in court and in the community.



Op/Ed: Treatment of patient at Indiana nursing home at center of U.S. Supreme Court case

Kim Dodson

Published 5:02 a.m. ET Oct. 1, 2022

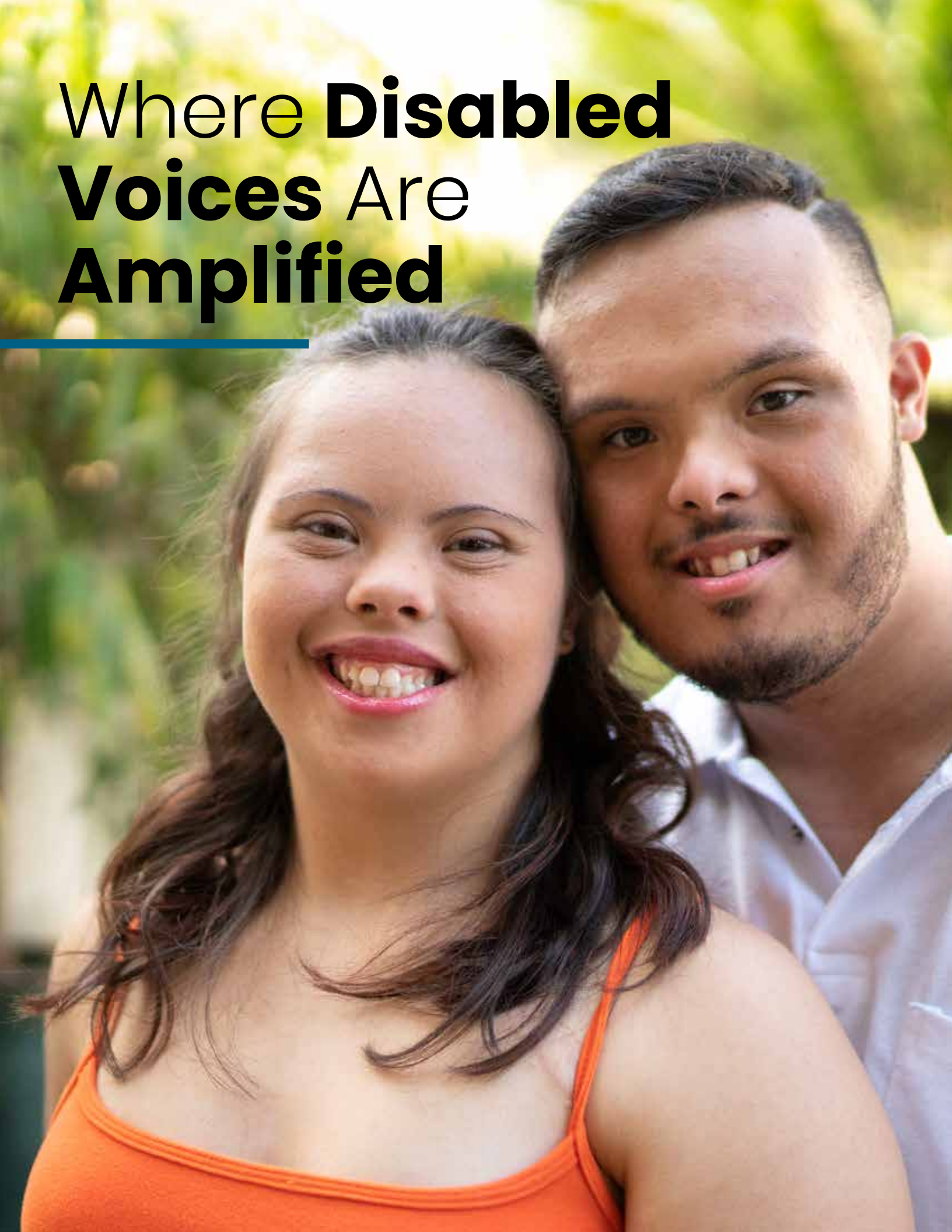
[View Comments](#)



I am a disability rights leader in Indiana, and I am extremely concerned about the future of critical social services in our state and country.

On Nov. 8, *Health and Hospital Corporation (HHC) v. Talevski* will be heard by the U.S. Supreme Court. A ruling in this case is likely to strip away the legal rights and protections of vulnerable citizens, including people with disabilities who rely on these programs to live full and active lives. These are your neighbors, your coworkers and the loved ones of people you cross paths with in all aspects of life.

Where **Disabled** **Voices** Are **Amplified**



Our impact is greatest when we pass the mic to those with lived experience to share their stories

The Arc has always been at the forefront of changing hearts and minds about what is possible for people with disabilities. While we've made tremendous progress, we know we still have much to do to change the perception of what living with a disability really means.

Through fresh public opinion research, we learned that:

- Far too many people are hesitant to interact with someone with IDD and don't have informed expectations on what is possible in their lives.
- There is a huge gap between the desires of people with disabilities to contribute in the workforce and what the general public thinks is doable.
- The public erroneously thinks that there are plenty of supports available for those with IDD and their families.

To address these issues head-on, The Arc created a new public awareness campaign.



Meeting us is easy.
Say hi!



People with IDD make great employees.
Say yes!



We want to go to college, fall in love, and achieve our dreams. **It's possible!**



Comcast helped us generate exposure by supplying TV airtime valued at \$4.5 million. And with your support, we are creating an ongoing hub of stories told by and with people with disabilities about their hopes, dreams, challenges, and all the ways we are more alike than different. Read more at thearc.org/stories.



At first, **Lauren and Scott** forged a strong friendship, but as the years went on, their relationship eventually blossomed into love.



Carlos has cerebral palsy. Despite the challenges he has faced, he still chooses hope every day.



Yusuf is in the 5th grade, loves hockey, and is proud to be working on above grade-level schoolwork.



We make sure that people with disabilities are in the spotlight with the media

We work with the reporters to ensure the voices and lived experiences of people with disabilities, family members, and chapter leaders are represented in news that impacts them. The Arc is a thought leader among national and local press and a go-to resource for people who are willing to share their stories.

INSIDER

5 Helpful tips for explaining autism to kids and teens, according to autism affirming experts



TIME

Millions of Georgians have voted. It hasn't been easy for everyone



“ If they ever have any questions about autism or would like to meet others who have autism, open the door for them to share that and help them make connections.

– Chloe Rothschild, member of The Arc's Board of Directors

“ I just wish that voting for disabled people would be accessible.

– Derrean Tucker

Where **Families** Are **Supported**



Family members are navigating life right alongside their loved ones with IDD. That's why they started The Arc nearly 75 years ago—and today, your support helps these families through each step of their journey.

Navigating the public school system

Students with disabilities and their families experienced yet another disrupted school year, as COVID-19 continued to create challenges in almost every aspect of education. Many also faced discriminatory discipline practices, including restraint, seclusion, and physical force.

The Arc@School helps students with disabilities and their families navigate the special education system (including knowing their rights!) to advocate for the supports and services they need to thrive. The program also helps educators understand and fulfill their responsibilities toward students with disabilities and their families.

Thanks to a grant from The Coca-Cola Foundation, we expanded our support of students with IDD and their families with new Spanish language resources to reach Spanish-speaking communities that have been historically underserved.



A grant from Comcast allowed us to provide valuable educational advocacy resources, including scholarships to access our special education advocacy curriculum, to families of color and low-income households.



Our online curriculum gives families the tools they need to better understand and more confidently navigate the complicated special education system. **We reached nearly 100,000 people** with this resource!



I can't explain how much this course helped me. I have been struggling for the past three years with schools dismissing my concerns. This course was extremely helpful.

– Curriculum user



Making memories

Air travel can be overwhelming for people with IDD and their families, so The Arc is here to help.

The Arc's [Wings for Autism®/Wings for All®](#) (Wings) program gives families a rehearsal through each step of the airport process, so they have the confidence to take to the skies with ease. Wings also educates aviation and security professionals, so they are prepared to be better allies to travelers with IDD. Chapters of The Arc, local partners, and airport, airline, and TSA personnel work collaboratively to design and carry out each Wings event.

“My son, Christian, LOVED the Myrtle Beach event. We actually flew out to Washington, DC two days after this training. He was stopped going through TSA because he had a toy airplane in his pocket. Having gone through the rehearsal made it so much easier for him to relax as we were screened again and then went through the whole airport experience. The Wings events are absolutely amazing!

– Danni from South Carolina

With your support, since 2014, **Wings** has taken off!



185 events



69 airports



25,436 participants



Christian

Preparing for the future

A pillar of our family support work is encouraging and supporting people with IDD and their families to plan for the future.

With information on public benefits, housing, and how to build social connections and careers, [The Arc's Center for Future Planning](#) has been a go-to resource for thousands of families and people with IDD.

In 2022, our content was **seen over 2 million times** by people who need this information.

Planning for the future is possible and necessary to help people live the life they want.

Technology is an important tool for independence. In 2022, The Arc and Comcast once again teamed up to open digital doors for and with people with IDD. This long-standing partnership involves chapters, including The Arc Southern Maryland, serving as tech coaching sites.

India lives with her parents and is nonspeaking, so she has historically relied on various vocalizations and pointing to communicate her needs and desires with her caregivers. Through The Arc Southern Maryland, India received coaching focused on the adoption of new alternative and augmentative communication (AAC) tools to broaden her options for expressing herself.

She is now using several AAC apps and, for the first time ever, can communicate using words through Touch Chat, which uses a digital word board with photos. This will impact every single aspect of India's life and give her the tools to advocate for her needs, build relationships, and direct her own life. Her father, John, has already noticed a difference.

We can better understand her, and we'll feel more confident she'll be okay when she's not with us.

– John, India's father



54%

of caregivers
report not
having a plan
for the future

(The Family and
Individual Need for
Disability Supports
survey, 2017)



Where We **Demand Equity**



Everyone belongs. With their intersecting identities, all members of the disability community are valued, respected, and celebrated for who they are.

We work hard to ensure we are representative of diverse and marginalized communities. We promote social justice. Visit thearc.org/aei.

Disabled BIPOC: disrupting danger in crisis response

For Black people, other people of color, and particularly those with disabilities, an encounter with law enforcement while in crisis can lead to traumatizing and even fatal outcomes. We convened a day-long conference to learn about how disability, race, and law enforcement intersect; the impact of when crisis response goes wrong; and how we can disrupt violence in crisis response through a community de-escalation model, including the new 988 national crisis hotline.

Elevating voices for change

Countless people with disabilities and their families continue to be plagued by waiting lists for community-based services, a problem that is compounded by socioeconomic status disparities and reduced access to resources. In hotly contested elections, our issues are on the front page. Advocate Martha Haythorn describes being on the waitlist:

“

It's really painful. I want to be out in the community. We need to change this so people with disabilities can have social lives and lives worth living.

– Martha Haythorn

Sharing the facts on COVID-19 vaccination

We worked with chapters across West Virginia, Arizona, Alabama, Wisconsin, and Indiana to disseminate COVID-19 vaccine education radio ads featuring local spokespeople with disabilities and direct support professionals. In the ads, the spokespeople talked about the benefits of the vaccine for their own health and those they care for. Spanish language stations were included in areas like Phoenix, Arizona where over 40% of the population is Hispanic. Over 5.6 million people were reached.

The Arc's email, blog, and social media channels also provided tangible examples of the benefits of vaccination. Content was available in:

- American Sign Language (ASL)
- Braille
- Captioned Videos
- Easy Read
- Plain Language

Where You Can **Make a Difference**








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**Get involved
in advocacy**
[thearc.org/
action](https://thearc.org/action)



**Make a
planned gift**
thearclegacy.org

Institutional Giving

President's Cabinet

(\$1,000,000+)

Comcast*

Leadership Circle

(\$500,000 - \$999,999)

Corporation for National and Community Service (CNCS)

National Domestic Workers Alliance*

Robert Wood Johnson Foundation

Activist's Circle

(\$250,000 - \$499,999)

Association of University Centers on Disabilities (AUCD)

Care for All with Respect and Equity (CARE) Fund

May & Stanley Smith Charitable Trust*

National Association of Councils on Developmental Disabilities (NACDD)*

The Progressive Insurance Foundation

The Rockefeller Foundation*

Advocate's Circle

(\$100,000 - \$249,999)

Amazon

Arizona Statewide Independent Living Council

Autism Society of America*

Community Foundation for Greater Atlanta*

International Association of Chiefs of Police (IACP)*

Open Society Foundation

Passport Foundation*

Rhode Island Department of Behavioral Healthcare, Developmental Disabilities & Hospitals*

The Coca-Cola Foundation

University of Cincinnati*

Verizon Foundation

WITH Foundation*

Defender's Circle

(\$50,000 - \$99,999)

Arizona Development Disabilities Planning Council (ADDPC)

Deckers Giving

Forsythia Foundation

John Merck Fund*

Lids Foundation

Rhode Island Foundation

Sephora

Protector's Circle

(\$25,000 - \$49,999)

Bike to the Beach

Broad Reach Fund

Christopher & Dana Reeve Foundation

CUNA Mutual Group Foundation

Family Voices

General Motors Foundation

National Health Law Program (NHeLP)

Park Foundation

Rhode Island Developmental Disabilities Council

Family's Circle

(\$10,000 - \$24,999)

Apple Inc.

Arizona Coalition to End Sexual and Domestic Violence

Dr. Martens Foundation

Emerson Electric Charitable Trust

Pediatric Epilepsy Research Foundation (PERF)

Southwest Institute for Families & Children

Telemundo

The Council of State Governments Justice Center

Truist Foundation

Walmart

Friend's Circle

(\$5,000 - \$9,999)

American Airlines

Booz Allen Hamilton

Inclusa

Mark & Sally Egan Foundation

The John E. Fogarty Foundation

Wispect Inc

Supporter's Circle

(\$2,000 - \$4,999)

Givsky

Kolar Charitable Foundation

Mass Mutual

Moran-Venture Charitable Foundation

ONEGeneration

***The Arc extends its deepest appreciation to those who have made major multi-year commitments.**

Sponsors

Movement Leader

(\$50,000+)

Common Energy*
Mutual of America*

Change Agent

(\$25,000+)

arc Thrift Stores
Comcast*
DiversityComm

Champion

(\$20,000+)

Attainable (Fidelity)
Mercer
Therap Services

Advocate

(\$15,000+)

Amazon Business
Civitan International
NEXT for AUTISM
The Coca-Cola Company

Supporter

(\$10,000+)

CIL
Elevance Health (formerly Anthem)
Guardian Pharmacy Services
Pfizer
UCB

Friend

(\$5,000+)

Brown Advisory
Central Reach
Continuum Cloud
Mass Mutual
Medisked
Nonstop health
OneCause
PharMerica
Professional Medical Fulfillment
RespiTrack
Sandata

Gifts In-Kind

Amazon
Association of University Centers on Disabilities (AUCD)
Brown Advisory
Comcast*
DiversityComm
Mercer
OneCause

***The Arc extends its deepest appreciation to those who have made major multi-year commitments.**



Individual Donors

The Arc of the United States

\$15,000–\$49,000

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Britt–Louise Gilder
Lauren Ann Kay
Mark and Christiane Ladd
Martha Elaine Sweeney

\$5,000–\$14,999

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Catherine Anders
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Bequests

Edith Pauling Estate
\$50,000

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The Arc of the United States Foundation

\$50,000 and above

Carol and Tom Wheeler
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\$15,000–\$49,000

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John and Julene Stellato
Dawn and Tim Sweeney
Nancy and Robert Webster
Kenneth Wirfel and June Eichbaum

\$2,000–\$4,999

Kay Kendall and Jack Davies
Meredith and Samuel Sadoulet



The people supporting the relaunch of The Arc of the United States Foundation are so passionate and committed to this cause because of the work this organization does day in and day out with people with disabilities. We see so much potential in this organization's unique role in truly helping people achieve their goals and shaping the future of disability rights in this country.

– Carol Wheeler, President, The Arc of the United States Foundation Board

Chapter Contributions

Thank you to The Arc of the United States Foundation and to the following chapters of The Arc for making voluntary contributions to The Arc's national office in addition to their annual dues:

AHRC Nassau

Northeastern Pinal County Arc

St. Louis Arc

Stone Belt Arc, Inc.

The Arc Delaware County

The Arc Jefferson – St. Lawrence

The Arc Nature Coast

The Arc of Alabama

The Arc of California

The Arc of Cape May County, Inc.

The Arc of Central Alabama

The Arc of Dodge County

The Arc of Greater Williamsburg

The Arc of Harrison County

The Arc of Haywood County, Inc.

The Arc of Hunterdon County

The Arc of Indiana

The Arc of Lehigh & Northampton Counties

The Arc of North Carolina

The Arc of Plymouth and Upper Cape Cod

The Arc of Southington, Inc.

The Arc of the Glades

The Arc of the Ozarks

The Arc of the Pikes Peak Region

The Arc of Ventura County

The Arc of Washington State

The Arc of Wayne County

The Arc of Winnebago, Boone & Ogle

Pro-Bono and In-Kind Spotlight

The Arc of the United States appreciates in-kind contributions of service. We would like to extend our wholehearted thanks to the following law firms that provided pro bono legal services:

ArentFox Schiff valued at \$133,600; **Arnold & Porter Kaye Scholer LLP** valued at \$77,609; **Buckley LLP** valued at \$61,023; **Cohen & Gresser LLP** valued at \$8,280; **Davis Wright Tremaine LLP** valued at \$1,076,332; **DLA Piper** valued at \$736,174; **Jones Day** valued at \$199,846; **Katten Muchin Rosenman LLP** valued at \$154,723; **Latham & Watkins LLP** valued at \$1,250,300; **Reed Smith LLP** valued at over \$1,833,635; and **Wilmer Cutler Pickering Hale and Dorr LLP** valued at \$3,056,948.

The total value of pro bono legal services in 2022 was \$8,588,470.

We are grateful to Comcast for the following in-kind support: PSA distribution valued at \$4,470,260; Xfinity digital ads valued at \$48,019; and Newsmakers production, placement, and promotion valued at \$1,131,597.

Thank you to Alex Pikas for his generous donation of \$28,700 in professional services to produce and edit our new PSAs.



Consolidated Statement of Financial Position

	2022	2021
CURRENT ASSETS		
Cash and cash equivalents	\$ 3,361,860	\$ 2,609,458
Investments	8,142,375	13,022,138
Accounts receivable, net of allowance for doubtful accounts of \$111,000 and \$103,500, for 2022 and 2021, respectively	1,485,888	1,022,640
Grants receivable	246,538	120,851
Prepaid expenses	194,748	135,429
Total current assets	<u>13,431,409</u>	<u>16,910,516</u>
FIXED ASSETS		
Furniture and equipment	1,494,265	1,491,721
Vehicles	21,859	21,859
Website	886,221	886,221
	2,402,345	2,399,801
Less: Accumulated depreciation and amortization	<u>(2,365,823)</u>	<u>(2,212,320)</u>
Net fixed assets	<u>36,522</u>	<u>187,481</u>
OTHER ASSETS		
Security deposit	87,897	50,257
Investments held for beneficial interest in perpetual trust	1,252,012	1,571,792
Investments, net of current portion	992,097	992,097
Deferred compensation investments	317,932	336,184
Right-of-use asset, net	757,902	-
Total other assets	<u>3,407,840</u>	<u>2,950,330</u>
TOTAL ASSETS	<u>\$ 16,875,771</u>	<u>\$ 20,048,327</u>
	2022	2021
CURRENT LIABILITIES		
Lease liability	\$ 436,628	\$ -
Accounts payable and accrued liabilities	1,660,348	1,132,813
Due to related party	7,850	-
Deferred revenue	10,000	38,614
Deferred rent	-	192,253
Accrued contingency liability	160,000	160,000
Total current liabilities	<u>2,274,826</u>	<u>1,523,680</u>
LONG-TERM LIABILITIES		
Lease liability, net of current portion	407,257	-
Deferred rent, net of current portion	-	85,095
Deferred compensation	317,932	336,184
Total long-term liabilities	<u>725,189</u>	<u>421,279</u>
Total liabilities	<u>3,000,015</u>	<u>1,944,959</u>
NET ASSETS		
Without donor restrictions:		
Undesignated	4,123,282	5,731,621
Board designated	-	609,682
Without donor restriction net assets	4,123,282	6,341,303
With donor restrictions	<u>9,752,474</u>	<u>11,762,065</u>
Total net assets	<u>13,875,756</u>	<u>18,103,368</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 16,875,771</u>	<u>\$ 20,048,327</u>

Consolidated Statement of Financial Position

	2022			2021
	Without Donor Restrictions	With Donor Restrictions	Total	Total
REVENUE AND SUPPORT				
Contributed services	\$ 14,312,863	\$ -	\$ 14,312,863	\$ 7,740,096
Grants	1,095,045	2,767,858	3,862,903	4,159,844
Affiliation and chapter fees	2,868,556	-	2,868,556	2,818,539
Contributions	2,026,936	76,095	2,103,031	1,397,419
Registration fees	1,208,296	-	1,208,296	653,107
Contracts	725,899	-	725,899	700,626
Program service fees	233,470	-	233,470	351,349
Royalty income	144,318	-	144,318	120,713
Bequest income	138,711	-	138,711	1,815,956
Other income	23,443	-	23,443	80,685
Investment (loss) income, net	(1,092,305)	(1,162,084)	(2,254,389)	1,737,370
Net (loss) gain in perpetual trust	-	(319,780)	(319,780)	122,879
Net assets released from donor restrictions	<u>3,371,680</u>	<u>(3,371,680)</u>	<u>-</u>	<u>-</u>
Total revenue and support	<u>25,056,912</u>	<u>(2,009,591)</u>	<u>23,047,321</u>	<u>21,698,583</u>
EXPENSES				
Program Services:				
Chapter Leadership and Development	3,238,301	-	3,238,301	2,740,886
Public Education	7,626,444	-	7,626,444	624,042
Public Policy	12,080,670	-	12,080,670	10,473,877
Program Innovation	<u>2,136,901</u>	<u>-</u>	<u>2,136,901</u>	<u>2,934,401</u>
Total program services	<u>25,082,316</u>	<u>-</u>	<u>25,082,316</u>	<u>16,773,206</u>
Supporting Services:				
Management and General	582,388	-	582,388	605,391
Fundraising	<u>1,610,229</u>	<u>-</u>	<u>1,610,229</u>	<u>1,492,641</u>
Total supporting services	<u>2,192,617</u>	<u>-</u>	<u>2,192,617</u>	<u>2,098,032</u>
Total expenses	<u>27,274,933</u>	<u>-</u>	<u>27,274,933</u>	<u>18,871,238</u>
Change in net assets	(2,218,021)	(2,009,591)	(4,227,612)	2,827,345
Net assets at beginning of year	<u>6,341,303</u>	<u>11,762,065</u>	<u>18,103,368</u>	<u>15,276,023</u>
NET ASSETS AT END OF YEAR	<u>\$ 4,123,282</u>	<u>\$ 9,752,474</u>	<u>\$ 13,875,756</u>	<u>\$ 18,103,368</u>

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Shira Wakschlag (she/her)
Senior Director, Legal Advocacy & General Counsel

Julie Ward (she/her)
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